

Accelya Solutions Americas, Inc. <i>(formerly known as Kale Softech Inc.)</i>	2
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## Director's Report

To,  
The Shareholders,

The Board of Directors of Accelya Solutions Americas, Inc. ("the Company") (formerly known as "Kale Softech Inc.") presents its report in respect of the year ended 30th June 2020.

### Directors

John Johnston has held office during the whole of the period from 1st July 2019 to the date of this report.

James K Davidson – Appointed as Director on 29th July 2020

Daniel J Whelan – Resignation as Director effective 14th August 2020 (noted in board resolution of 17th August 2020).

### Principal Activity

The principal activity of the Company during the financial year was marketing software solutions and outsourced services to the travel and transportation industry. No significant change in the nature of business activities occurred during the year.

### Results

The revenue of the Company during the year ended June 30, 2020 was USD 15,628,149 as compared to USD 17,973,338 for the year ended June 30, 2019. The Company made a Net Profit of USD 813,950 for the year ended June 30, 2020 as compared to USD 892,858 for the year ended June 30, 2019.

### Dividends

The company paid a dividend of USD 900,000 during the year.

### Review of Operations

The total numbers of customers are eighteen.

### Significant Changes in the State of Affairs

There were no significant changes in the state of affairs of the Company during the financial year other than those disclosed in this report.

### Significant Event after Balance Sheet Date

There are no significant event to report since the book-close and balance sheet date of June 30, 2020.

### Likely Developments and Future Results

The Company will continue to focus on pursuing opportunities in the Travel & Transportation industry for software solutions and outsourced services in the local markets.

With the domain expertise and in-depth knowledge of the Travel and Transportation industry, the Company is confident that more and more airlines will sign up as their preferred solution provider.

### **Environmental Regulation Performance**

The Company's operations are not subjected to any particular and significant environmental regulation under a law of the US Federal or any State Government. Accordingly, no environmental disclosure is required.

### **Directors' Interests**

Since the end of the previous financial year, no director of the Company has received or become entitled to receive any benefit, other than benefits disclosed in the financial statements as emoluments or the fixed salary of a full-time employee of the Company or a related body corporate by reason of a contract made by the Company or a related body corporate with the director or with a firm of which the director is a member, or with a company in which the director has a substantial interest.

### **Indemnification of Officers**

The Company has not, during or since the end of the financial year, in respect of any person who is or has been an officer or auditor of the Company.

- Indemnified or made any relevant agreement for indemnifying against a liability, including costs and expenses in successfully defending legal proceedings; or
- Paid or agreed to pay a premium in respect of a contract insuring against a liability for the costs or expenses to defend legal proceedings.

### **Directors' Responsibility Statement**

Your Directors confirm that-

- a. In the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures.
- b. The directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss for that period.
- c. The directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities.
- d. The directors have prepared the annual accounts on a going concern basis.

This report has been made in accordance with a resolution of directors.

For and on behalf of the Board of Directors

Place: New Jersey  
Date: August 20, 2020

John Johnston  
Director

**PROFESSIONAL ACCOUNTANT ASSOCIATES**

22 Meridian Road, Unit 6, Edison, NJ 08820

Tel: 732-603-8220: Fax: 732-603-8259

The Board of Directors  
Accelya Solutions Americas, Inc.,  
New Jersey

Accountants compilation report

Management is responsible for the accompanying financial statements of Accelya Solutions Americas, Inc., which comprise the balance sheet as of June 30, 2020 and the related statements of income, changes in stockholder's equity and cash flows, for the year then ended and the related notes to the financial statements in accordance with accounting principles generally accepted in the United States of America.

We have performed compilation engagement in accordance with Statements of Standards for Accounting and Review Services promulgated by Accounting and Review service Committee of AICPA. We did not audit or review the financial statements nor were we required to perform and procedures to verify the accuracy or completeness of the information provided by the management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The supplementary information contained in Schedule A and Schedule B is presented for the purposes of additional analysis and is not required part of basic financial statements. Such information is the responsibility of management. The supplementary information was subject to my compilation engagement. I have not audited or reviewed the supplementary information and do not express an opinion, or conclusion, nor provide any assurance on such information.

We are not independent regarding this Company.

Anjali Patel, CPA  
Edison, New Jersey

August 20, 2020

**BALANCE SHEET JUNE 30, 2020**

	30 June 2020 \$	30 June 2019 \$
<b>Assets</b>		
<b>Current assets:</b>		
Cash at bank	981,171	1,624,542
Accounts receivable ( net)	3,316,415	3,320,964
Advances	54,209	1,346
Advance corporate tax paid	20,174	46,560
Prepaid expenses	143,108	206,924
Total current assets	<b>4,515,077</b>	5,200,336
<b>Property and equipment, net</b>	<b>5,951</b>	2,688
<b>Other assets</b>		
Security deposits	12,773	11,600
Total other assets	<b>12,773</b>	11,600
<b>Total assets</b>	<b>4,533,801</b>	5,214,624
<b>Liabilities and member's deficit</b>		
<b>Current liabilities:</b>		
Accounts payable & accruals	1,793,614	2,255,065
Deferred income	488,155	621,477
Total current liabilities	<b>2,281,769</b>	2,876,542
<b>Stockholder's equity</b>		
Common stock- \$0.001Par value;100,000,000 shares authorized; 1,300,000 Shares issued and outstanding	13,000	13,000
Additional paid in capital	1,287,000	1,287,000
Preferred share capital-500,000 shares authorized, 450,000 Shares issued and redeemed	-	-
Retained earnings	952,033	1,038,083
Total stockholders' equity	<b>2,252,033</b>	2,338,083
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>4,533,801</b>	5,214,624

SEE ACCOMPANYING NOTES AND ACCOUNTANT'S COMPILATION REPORT

For Accelya Solutions Americas, Inc.

Place : New Jersey  
Date : August 20, 2020John Johnston  
Director

**STATEMENT OF RETAINED EARNINGS/(DEFICIT) JUNE 30, 2020**

	30 June 2020	30 June 2019
	\$	\$
<b>Retained earnings/(Deficit) - beginning</b>	<b>1,038,083</b>	745,225
Add: Profit for the year	<b>813,950</b>	892,858
Less: Dividend	<b>(900,000)</b>	(600,000)
Retained earnings-ending	<b>952,033</b>	1,038,083

SEE ACCOMPANYING NOTES AND ACCOUNTANT'S REVIEW REPORTS

For Accelya Solutions Americas, Inc.

Place : New Jersey  
Date : August 20, 2020

John Johnston  
Director

## STATEMENT OF OPERATION JULY 1, 2019 TO JUNE 30, 2020

	Year ended 30 June 2020 \$	Year ended 30 June 2019 \$
<b>Revenue</b>		
<b>Income</b>	<b>15,628,149</b>	17,973,338
Less: Cost of goods solds- Schedule A	<b>11,369,742</b>	13,890,579
<b>Gross revenue</b>	<b>4,258,407</b>	4,082,759
<b>Operating expenses:</b>		
Salaries & payroll taxes	<b>856,970</b>	861,214
General and administrative (Schedule B)	<b>1,893,651</b>	2,006,417
Depreciation	<b>2,486</b>	2,746
Total operating expenses	<b>2,753,107</b>	2,870,377
Profit from operations before interest and taxes	<b>1,505,300</b>	1,212,382
<b>Other income/(expenses)</b>		
Recovered/ reimbursed expenses	-	1,040
Provision for bad debts	<b>(311,624)</b>	22,815
Loss on currency fluctuation	<b>5,421</b>	5,111
<b>Total other expenses</b>	<b>(306,203)</b>	28,966
<b>Profit before taxes and interest</b>	<b>1,199,097</b>	1,241,348
Interest income	-	450
Corporate tax	<b>(385,147)</b>	(348,940)
Net profit for the year	<b>813,950</b>	892,858

SEE ACCOMPANYING NOTES AND ACCOUNTANT'S REVIEW REPORTS

For Accelya Solutions Americas, Inc.

Place : New Jersey  
Date : August 20, 2020John Johnston  
Director

**STATEMENT OF CASH FLOWS JULY 1, 2019 TO JUNE 30, 2020**

	Year ended 30 June 2020 \$	Year ended 30 June 2019 \$
<b>Net profit</b>	<b>813,950</b>	892,858
Adjustment to reconcile net profit to net cash Used in operating activities:		
Depreciation	2,485	2,746
Accounts receivable	4,549	(1,590,131)
Advances	(52,863)	20,262
Prepaid expenses	63,816	99,736
Accounts payable and accrued liabilities	(461,450)	561,838
Security deposits	(1,174)	1,174
Corporate tax payable	26,386	14,017
Deferred income	(133,322)	348,679
<b>Net cash used in operating activities</b>	<b>262,377</b>	351,179
<b>Cash flows from investing activities</b>		
Fixed asset purchased	(5,748)	(1,833)
<b>Net cash used in investing activities</b>	<b>(5,748)</b>	(1,833)
<b>Cash flows from financing activities</b>		
Dividend paid	(900,000)	(600,000)
<b>Net cash used in financing activities</b>	<b>(900,000)</b>	(600,000)
<b>Net decrease in cash</b>	<b>(643,371)</b>	(250,654)
Cash at the beginning of the period	1,624,542	1,875,196
Cash at the end of the period	981,171	1,624,542
Corporation tax paid	342,597	397,002
Dividend paid	900,000	600,000

SEE ACCOMPANYING NOTES AND ACCOUNTANT'S REVIEW REPORTS

For Accelya Solutions Americas, Inc.

Place : New Jersey  
Date : August 20, 2020

John Johnston  
Director



**STATEMENT OF OPERATION JULY 1, 2019 TO JUNE 30, 2020**

	Year ended 30 June 2020 \$	Year ended 30 June 2019 \$
<b>Schedule A</b>		
<b>Cost of sales</b>		
Consultants and subcontractors expenses	11,369,742	13,890,579
Total cost of sales	<u>11,369,742</u>	<u>13,890,579</u>
<b>Schedule B</b>		
<b>General and administrative expenses</b>		
Bank and credit card charges	2,257	2,756
Computer services and supplies	39,485	-
Conference and seminars	67,869	94,547
Dues and subscriptions	49,693	34,770
Employees benefits	75,008	110,638
Entertainment	64	726
Insurance	35,570	41,043
Legal and professional fees	1,310,441	1,154,344
Miscellaneous charges	972	184
Office expenses	8,386	25,213
Pension plan contribution	1,800	1,800
Penalties	794	-
Postage/shipping	1,955	2,115
Rent and property tax	56,162	49,896
Repairs and maintenance	181	313
Recruitment expenses	3,253	69,000
Telecommunication	22,296	24,150
Travel	217,465	394,922
Total general and administrative expenses	<u>1,893,651</u>	<u>2,006,417</u>

SEE ACCOMPANYING NOTES AND ACCOUNTANT'S REVIEW REPORT

For Accelya Solutions Americas, Inc.

Place : New Jersey  
Date : August 20, 2020John Johnston  
Director

**NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020**

**1. Organization and operation**

Accelya Solutions Americas Inc. (ASAI) (formerly known as Kale Softech Inc.) was incorporated on November 16, 1998 in the State of New Jersey. The primary business activity during the financial year was marketing software solutions and outsourced services to travel and transportation industry. The Company began its operation on January 1, 1999. It is a wholly owned subsidiary of Accelya Solutions India Limited (Accelya Solutions) (formerly known as Accelya Kale Solutions Limited) in India which is a leading solution provider to global Airline and Travel Industry. ASAI enters into contract with the end customers in the Americas and is responsible for invoicing and collection. ASAI outsources the contracts to its parent company in India. All ASAI's offering are sourced through the parent company. The customers of ASAI are serviced and supported out of the delivery centers of Accelya Solutions in India.

**2. Summary of Significant Accounting Policies**

**Basis of Accounting**

The accompanying financial statements for the period July 1, 2019 to June 30, 2020 are prepared in accordance with the Statement on standard for Accounting and review services issued by American Institute of Certified Public Accountants.

In preparing the Company's financial statements in conformity with Statements on Standards for accounting and Review Services, issued by the American Institute of Certified Public Accountants, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period, the important estimates made by the Company in preparing these financial statements include those of useful life of property and equipment, the valuation of deferred taxes and allowance for doubtful debts and actual results could differ from those estimates.

Assets, liabilities, revenue and expenses are recognized on accrual basis of accounting for both financial statements and federal income tax purposes. The accounts are prepared on a going concern basis.

**3. Cash at Bank**

Balance in the bank, as on June 30, 2020, was \$ 981,172 between two banks. The balance in the banks exceeds the limit of FDIC insurance of \$ 250,000 per account this year.

**4. Property and Equipment**

Equipment and furniture & fixture are carried at cost. Total depreciation for period July 1, 2019 to June 30, 2020 as per the policy is \$ 2,485. The estimated useful life for computer and equipment is 4 year and furniture & fixtures is 6 years, retroactively to date of purchase. The difference in depreciation due to estimated lives is presented below:

New Estimated Lives Policy

	Computers	Equipment	Furniture & Fixtures
Cost Basis	\$ 43,504	\$ 5,174	\$ 18,130
Add:- Additions	\$ 5,748	-	-
Less: Accumulated depreciation	\$ (43,301)	(5,174)	(18,130)
Net Property & Equipment	\$ 5,951	\$ 0	\$ 0

**NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2020****5. Accounts Receivable**

The Company provides allowance for doubtful accounts equal to uncollectable amounts in the aggregate based on the present and prospective financial condition of the customers and ageing of account receivable after considering historical experience and economic environment.

The total accounts receivable of \$ 3,316,415 as on June 30, 2020, are fully collectible. There is provision made for doubtful debt of \$ 286,234. The total receivables include \$ 237,064 due from the Accelya Holding World S.L.U., \$ 150,718 due from Accelya World S.L.U., \$ 27,473 from Accelya Americas S.A.de C.V., \$ 41,960 from Accelya France and \$ 93,135 from Accelya Middle east FZE.

Geographical concentration of sales is:

38 %	USA
19 %	Brazil
24 %	Chile
2 %	Canada
6 %	Mexico
4 %	UAE
1 %	France
6 %	Spain

**6. Corporate Tax Recoverable**

The Company provides for taxes as required by the accounting principles generally accepted in United States of America. The federal and state income tax returns of the Company for 2017, 2018, 2019 are subject to examination by IRS and State authorities, general for three years after they are filed.

\$ 360,382	Corporate state and federal tax liability for year ended June 30, 2020
\$ (342,597)	Advance tax paid during the year
\$ (37,959)	Federal refund due for the year ended June 30, 2019
\$ <b>20,174</b>	

**7. Operating Lease**

The Company leases the premises for the business operation. The lease agreement for the current office location is for 28 months expiring on October 31, 2021. The monthly base rent over the remaining period is as under:

Nov 01, 2018 to October 31, 2019 is at \$ 3,901 per month.

Nov 01, 2019 to October 10, 2020 is at \$ 3,985 per month.

Nov 01, 2020 to October 10, 2021 is at \$ 4,068 per month.

**8. Other Asset**

Details are as under:

\$ 7,773	Security deposit for rent.
\$ 5,000	IATA deposit
\$ <b>12,773</b>	<b>Total other assets</b>

**NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2019**

**9. Accounts Payable**

The total accounts payable is \$ 1,793,614 as on June 30, 2020. Accounts Payable includes \$ 708,946 payable to Accelya Solutions India Limited, \$ 510,682 Payable to Accelya Holding World S.L.U. , \$ 76,353 to Accelya World S.L.U., \$ 32,719 to Accelya America S.A.DE.C.V, \$ 112,887 to Accelya US, Inc. and \$ 40,843 to Accelya France.

**10. Commitment and contingencies**

There are no commitments of contingencies as on June 30, 2020. The Company has evaluated event through August 20, 2020, which is the date the financial statements were available to be issued. Therefore, no provision for contingencies as on June 30, 2020.

**11. Dividends**

Dividend paid on equity share \$ 900,000.

**12. Related Party Transactions**

The company has the following transactions with the parent company and associated entities.

Inter-Company Name	Services rendered by the Company (\$)	Services received by the Company (\$)	Claims raised for expenses (\$)	Claims received for expenses (\$)	Dividend Paid (\$)
Accelya Solutions India Ltd.	-	10,278,216	-	173,520	900,000
Accelya World S.L.U.	668,640	305,173	38,503	-	-
Accelya Topco Ltd	-	-	378,129	-	-
Accelya Holding World S.L.U.	218,801	881,225	18,263	145,242	-
Accelya France	134,195	105,978	8,400	629	-
Accelya Americas S.A.de.C.V.	125,274	62,975	8,878	-	-
Accelya Middle East FZE	576,016	-	36,953	-	-
Accelya US, Inc.	-	331,058	-	19,390	-

**13. Shareholders' Equity**

The total authorized share capital of the Company is 35,000,000 shares of common Stock, par value \$ 0.01 per share, divided into 2 classes as under:

25,000,000	Class A voting shares of Common stock.
10,000,000	Class B non-voting shares of Common stock.
500,000	Preference shares.

Issued Capital is as under:

1,300,000 Class A shares at USD 0.01 per share have been issued to Accelya Solutions India Limited., (a foreign Corporation, formerly Accelya Kale Solutions Limited, India), who owns 100% of the current issued share capital.

For and on behalf of Board of Directors

Place : New Jersey  
Date : August 20, 2020

John Johnston  
Director

**ACCELYA SOLUTIONS UK LTD (REGISTERED NUMBER: 03772143)**

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**Company information for the year ended 30th June, 2020**

DIRECTORS:	John Johnston
REGISTERED OFFICE:	Acre House 11/15 William Road London NW1 3ER
REGISTERED NUMBER:	03772143 (England and Wales)

**DIRECTOR'S REPORT**

The directors present their report with the financial statements of the company for the year ended 30th June 2020.

The Company has met the requirements in Companies Act 2006 to obtain the exemption provided from the presentation of a strategic report.

**PRINCIPAL ACTIVITY**

The principal activity of the company in the year under review was that of providers of business and financial management outsourced services.

**REVIEW OF BUSINESS**

Accelya Solutions UK Ltd (ASUK) is a world-class outsource service provider to the international air transport industry with an internationally recognised identity which is synonymous with quality, accuracy and exceptional customer service.

The company's principal financial instruments comprise bank balances and trade debtors which have been generated through the company's regular operations. Due to the nature of the financial instruments used by the company there is low exposure to price risk. The company's approach to managing other risks applicable to the financial instruments concerned are as follows: In respect of bank balances the liquidity risk is managed by maintaining a positive bank balance ensuring there are sufficient funds to meet the payments as they fall due. Trade debtors are managed in respect of credit and cash flow risk by the regular monitoring of amounts outstanding, and discussion with clients.

During the period under review, ASUK experienced a decrease of 8.07 % (2019: increase of 5.08%) in turnover. The financial position at the end of the period is sturdy, with no external debt and a positive cash flow situation, which is forecast to continue.

**DIVIDENDS**

The company paid GBP 425,130 dividends (2019: 477,300) during the year.

**DIRECTORS**

John Johnston has held office during the whole of the period from 1st July 2019 to the date of this report.

There are no other changes in directors holding office.

**STATEMENT OF DIRECTORS RESPONSIBILITIES IN REPECT OF THE DIRECTORS' REPORT AND FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2020**

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with UK accounting standards and applicable law (UK Generally Accepted Accounting Practice), including FRS 101 Reduced Disclosure Framework.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the company and to prevent and detect fraud and other irregularities.

ON BEHALF OF THE BOARD:

.....  
John Johnston - Director

Date: 20 August 2020



**PROFIT AND LOSS ACCOUNT AND OTHER COMPREHENSIVE INCOME  
FOR THE YEAR ENDED 30TH JUNE 2020**

	Notes	2020		2019	
		£	£	£	£
<b>TURNOVER</b>	3	<b>3,635,577</b>		3,954,902	
Staff costs	4	-		46,945	
Depreciation		-		52	
Other operating charges	5	<b>3,318,196</b>		3,367,815	
		<b>(3,318,196)</b>		<b>(3,414,812)</b>	
<b>OPERATING PROFIT</b>		<b>317,381</b>		540,090	
Other income		<b>13,596</b>		-	
<b>PROFIT BEFORE TAXATION</b>	5	<b>330,977</b>		540,090	
Tax on profit	6	<b>(54,444)</b>		(102,577)	
<b>PROFIT FOR THE FINANCIAL YEAR</b>		<b>276,533</b>		437,513	
<b>OTHER COMPREHENSIVE INCOME</b>		-		-	
<b>TOTAL COMPREHENSIVE INCOME FOR THE YEAR</b>		<b>276,533</b>		<b>437,513</b>	

The notes on pages 7 to 14 form an integral part of these financial statements

## BALANCE SHEET AT 30TH JUNE 2020

	Notes	2020		2019	
		£	£	£	£
<b>FIXED ASSETS</b>					
Tangible assets	8		-		-
<b>CURRENT ASSETS</b>					
Debtors	9	817,267		783,832	
Cash at bank and in hand		509,905		864,410	
		<u>1,327,172</u>		<u>1,648,242</u>	
<b>CREDITORS</b>					
Amounts falling due within one year	10	<u>(786,662)</u>		<u>(959,135)</u>	
<b>NET CURRENT ASSETS</b>			<u>540,510</u>		<u>689,107</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			<u><u>540,510</u></u>		<u><u>689,107</u></u>
<b>CAPITAL AND RESERVES</b>					
Called up share capital	13		1,110		1,110
Share premium	14		249,890		249,890
Retained earnings	14		<u>289,510</u>		<u>438,107</u>
<b>SHAREHOLDERS' FUNDS</b>			<u><u>540,510</u></u>		<u><u>689,107</u></u>

The financial statements were approved by the Board of Directors on 20 August 2020 and were signed on its behalf by:

.....  
John Johnston - Director

The notes on pages 7 to 14 form an integral part of these financial statements

STATEMENT OF CHANGES IN EQUITY

	Called up share capital £	Retained earnings £	Share premium £	Total equity £
<b>Balance at 1st July 2018</b>	1,110	477,894	249,890	728,894
<b>Changes in equity</b>				
Total comprehensive income	-	437,513	-	437,513
Dividend paid	-	(477,300)	-	(477,300)
<b>Balance at 30th June 2019</b>	<u>1,110</u>	<u>438,107</u>	<u>249,890</u>	<u>689,107</u>
<b>Changes in equity</b>				
Total comprehensive income	-	276,533	-	276,533
Dividend paid	-	(425,130)	-	(425,130)
<b>Balance at 30th June 2020</b>	<u>1,110</u>	<u>289,510</u>	<u>249,890</u>	<u>540,510</u>

The notes on pages 7 to 14 form an integral part of these financial statements

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH JUNE 2020

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### 1. GENERAL INFORMATION

The Company is a private limited company limited by shares incorporated and domiciled in England & Wales. The address of its registered office is Acre House, 11/15 William Road, London, NW1 3ER.

The Company provides business and financial management outsourced services.

*For the year ended 30th June 2020 the Company was entitled to exemption from audit under section 479A of the Companies Act 2006, relating to subsidiaries companies.*

*The members have not required the Company to obtain an audit of its accounts for the year ended 30th June 2020 in accordance with section 476 of the Companies Act 2006.*

*The directors acknowledge their responsibilities for complying with the requirements of the Companies Act 2006 with respect to accounting records and the preparation of accounts.*

### 2. ACCOUNTING POLICIES

#### Basis of preparation

These financial statements have been prepared in accordance with Financial Reporting Standard 101 "Reduced Disclosure Framework" and the Companies Act 2006. The financial statements have been prepared under the historical cost convention.

The preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities at the date of the financial statements. If in the future such estimates and assumptions which are based on management's best judgement at the date of the financial statements, deviate from the actual circumstances, the original estimates and assumptions will be modified as appropriate in the year in which the circumstances change. Where necessary, the comparatives have been reclassified or extended from the previously reported results to take into account presentational changes.

The company has taken advantage of the following disclosure exemptions in preparing these financial statements, as permitted by FRS 101 "Reduced Disclosure Framework":

- the requirements of IFRS 7 Financial Instruments: Disclosures;
- the requirements of paragraphs 91 to 99 of IFRS 13 Fair Value Measurement;
- the requirement in paragraph 38 of IAS 1 Presentation of Financial Statements to present comparative information in respect of:
  - paragraph 79(a)(iv) of IAS 1;
  - paragraph 73(e) of IAS 16 Property, Plant and Equipment;
  - paragraph 118(e) of IAS 38 Intangible Assets;
  - paragraphs 76 and 79(d) of IAS 40 Investment Property; and
- the requirements of paragraphs 10(d), 10(f), 16, 38A, 38B, 38C, 38D, 40A, 40B, 40C, 40D and 111 of IAS 1 Presentation of Financial Statements;
- the requirements of IAS 7 Statement of Cash Flows;
- the requirements of paragraphs 30 and 31 of IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors;

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH JUNE 2020**

- the requirements of paragraphs 17 and 18A of IAS 24 Related Party Disclosures;
- the requirements in IAS 24 Related Party Disclosures to disclose related party transactions entered into between two or more members of a group;
- the requirements of paragraphs 134(d) to 134(f) and 135(c) to 135(e) of IAS 36 Impairments of Assets.
- the effects of new but not yet effective IFRSs

**Revenue recognition**

Revenue is derived primarily from business and financial management outsourced services.

Accelya audits airline tickets, refunds, exchanges and miscellaneous documents while identifying fare, commission and tax errors. Revenue mostly from this business is based on percentage commission of actual errors identified.

Revenue accruals are made at the month end based on estimates of recovery identified during the month wherever the invoicing is pending.

Revenue is recognized upon transfer of control of promised products or services to customers in an amount that reflects the consideration which the Company expects to receive in exchange for those products or services.

Revenue from time and material contracts is recognized as the related services are performed and revenue from the end of the last billing to the balance sheet date is recognized as Contract Assets.

A provision is made for issue of credit notes towards processing services in respect of contractual obligations.

Contract are classified as unbilled receivables (only act of invoicing is pending) when there is unconditional right to receive cash, and only passage of time is required, as per contractual terms.

**Tangible fixed assets**

Depreciation is provided at the following annual rates in order to write off each asset over its estimated useful life.

Fixtures and fittings	- 25% on cost
Computer equipment	- 25% on cost

Property, plant and equipment are initially recorded at cost of purchase or construction and are depreciated on a straight-line basis, except for land, which is not depreciated.

**Taxation**

Tax on the profit or loss for the year comprises current and deferred tax. Tax is recognised in the profit and loss account except to the extent that it relates to items recognised directly in equity or other comprehensive income, in which case it is recognised directly in equity or other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the balance sheet date.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary difference can be utilised.

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH JUNE 2020

### Foreign currencies

#### (a) Functional and presentation currency

Items included in the financial statements of the company are measured using the currency of the primary economic environment in which the Company operates ('the functional currency'). The financial statements are presented in 'Pounds Sterling' (£), which is also the company's functional currency.

#### (b) Transactions and balances

Assets and liabilities in foreign currencies are translated into sterling at the rates of exchange ruling at the statement of financial position date. Transactions in foreign currencies are translated into sterling at the rate of exchange ruling at the date of transaction. Exchange differences are taken into account in arriving at the operating result.

### Hire purchase and leasing commitments

Rentals paid under operating leases are charged to the profit or loss on a straight line basis over the period of the lease.

### Estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates. The judgements, estimates and assumptions which have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities are discussed below.

#### - Trade Receivable Provisions

The Company may be required to recognise provisions for impairment of trade receivables and post year end credit notes in respect of revenue in its financial statements. The estimates and associated assumptions necessary to calculate these provisions are based on historical experience and other reasonable factors.

### Significant changes to accounting policies

#### *IFRS 15 Revenue from Contracts with Customers*

IFRS 15 supersedes IAS 11 Construction Contracts, IAS 18 Revenue and related interpretations and it applies, with limited exceptions to all revenue arising from contracts with its customers. IFRS 15 was issued in May 2014, emended in April 2016 and was effective from 1 January 2018.

There has been no material impact on revenue recognition from the adoption of IFRS 15.

#### *IFRS 9: Financial Instruments*

The Company applied IFRS 9 and IFRS 15 with effect from 1 July 2018. The nature and effect of the changes as a result of adoption of these new accounting standards are described below.

In July 2014, the IASB issued the final version of IFRS 9 Financial Instruments that replaces IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9. IFRS 9 has been effective for annual periods beginning on or after 1 January 2018 and brings together all the aspects of the accounting for financial instruments project: classifications and measurements, impairment and hedge accounting.

The Company adopted the new standard from 1 January 2018 and performed a detailed impact assessment of all the three aspects of IFRS 9 concluding that there is no significant impact on its statements of financial position and equity for the current and prior period.

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH JUNE 2020**

IFRS 9 required the Company to record expected credit losses on all its trade receivables on a lifetime basis. Exposures to customers outstanding at the end of each reporting period are reviewed by the Company to determine incurred and expected credit losses. Historical trends of impairment of trade receivables do not reflect any significant credit losses. Given that the macroeconomic indicators affecting customers of the Company have not undergone any substantial change, the Company expects the historical trend of minimal credit losses to continue. On this basis, Company considers a provision towards processing services i.e. waiver allowance in respect of contractual obligations which are as per agreements

Further, management believes that the unimpaired amounts that are past due are still collectible in full, based on historical payment behaviour and extensive analysis of customer credit risk. Company provides for allowance related to specific customer that have defaulted on their payments to the Company and are not expected to be able to pay their outstanding balances, mainly due to economic circumstances.

**3. TURNOVER**

The turnover and profit before taxation are attributable to the one principal activity of the company. An analysis of turnover by geographical market is given below:

	2020	2019
	£	£
Americas	503,257	651,149
Asia Pacific	1,861,936	2,079,133
Europe	900,061	698,508
Middle East & Africa	370,323	526,112
	<b>3,635,577</b>	<b>3,954,902</b>

**Contract Asset:**

During the year ended 30 June 2020, £ 125,609 of Accrued Income pertaining contracts (contract assets) which had an amount of £ 125,609 as at 1 July 2019, has been reclassified to trade receivables on completion of milestones.

**Remaining performance obligations:**

While disclosing the aggregate amount of transaction price yet to be recognised as revenue towards unsatisfied (or partially satisfied) performance obligations, along with the broad time band for the expected time to recognize those revenues, the Company has applied the practical expedient in IFRS 15. Accordingly, the Company recognises revenue at the amount to which it has a right to invoice, which corresponds directly to the value to the customer of the entity’s performance completed to date.

**4. EMPLOYEES AND DIRECTORS**

	2020	2019
	£	£
Wages and salaries	-	43,020
Social security costs	-	3,925
	<b>-</b>	<b>46,945</b>

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH JUNE 2020**

The average monthly number of employees during the year was as follows:

	2020	2019
Customer services and support	-	1

Some of the employees' and directors' contracts of service are with Accelya Solutions India Limited ("Accelya India"), Sky Bidco S.L.U. ("Sky Bidco") and Accelya UK Limited ("Accelya UK"), a group company, and their remuneration is included in that company's financial statements. The management cost that "Accelya India", "Sky Bidco" and "Accelya UK" charges to Accelya Solutions UK Limited includes the costs of these employees and directors; however, it is impossible to ascertain separately the element of the management cost that relates to staff costs and directors' salaries.

	2020	2019
	£	£
Directors' remuneration	-	-

**5. PROFIT BEFORE TAXATION**

The profit before taxation is stated after charging/ (crediting):

	2020	2019
	£	£
Overseas contractors	<b>1,620,432</b>	1,633,171
Data sourcing costs	<b>1,492,724</b>	1,425,509
Legal and professionals fees	<b>45,018</b>	62,589
Management fees	<b>139,050</b>	148,283
Other operating leases	-	4,000
Depreciation - owned assets	-	52
Auditor remuneration	-	6,000
Foreign exchange differences	<b>(43,421)</b>	(2,860)

Directors' remuneration for services to the parent company and its group are disclosed in the accounts of the parent company.

**6. TAXATION****Recognised in the profit and loss account**

	2020	2019
	£	£
<i>UK corporation tax</i>		
Current tax on income for the period	<b>61,196</b>	102,577
Adjustments in respect of prior period	<b>(6,752)</b>	-
Total current tax	<b>54,444</b>	102,577



**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH JUNE 2020**
**Reconciliation of effective tax rate**

The tax assessed for the year is same (2019 - same) than the standard rate of corporation tax in the UK.

	2020 £	2019 £
Profit before income tax	<b>330,977</b>	540,090
Profit multiplied by the standard rate of corporation tax in the UK of 17% (2019 – 19%)	<b>61,236</b>	102,617
Effects of:		
Capital allowances in excess of depreciation	<b>(40)</b>	(40)
Expenses not deductible for tax purposes	-	-
Adjustments to tax charge in respect to previous periods	-	-
Tax expense	<b>61,196</b>	102,577

**Factors affecting the tax expense**

A reduction in the UK corporation tax rate from 21% to 20% (effective from 1 April 2015) was substantively enacted on 2 July 2013. Further reductions to 19% (effective from 1 April 2017) and to 18% (effective 1 April 2020) were substantively enacted on 26 October 2015, and an additional reduction to 17% (effective 1 April 2020) was substantively enacted on 6 September 2016. This will reduce the company's future current tax charge accordingly.

**7. DIVIDENDS**

	2020 £	2019 £
Ordinary shares of 0.01 each		
Final	<b>425,130</b>	477,300

**8. TANGIBLE FIXED ASSETS**

	Fixtures and Fittings £	Computer Equipment £	Totals £
<b>COST</b>			
At 1st July 2019	2,522	6,424	8,946
As at 30th June 2020	2,522	6,424	8,946
<b>DEPRECIATION</b>			
At 1st July 2019	2,522	6,424	8,946
Charge for year	-	-	-
At 30th June 2020	2,522	6,424	8,946
<b>NET BOOK VALUE</b>			
At 30th June 2020	-	-	-
At 30th June 2019	-	-	-

## NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH JUNE 2020

### 9. DEBTORS

	2020	2019
	£	£
Trade debtors	732,708	488,981
Amounts owed from group undertakings	-	57,231
Unbilled Receivables	61,233	104,219
Contract Asset	15,496	125,609
Prepayments	7,830	7,753
	<b>817,267</b>	<b>783,832</b>

### 10. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	2020	2019
	£	£
Trade creditors	102	9,452
Amounts owed to group undertakings	757,527	890,846
Corporation tax	5,230	19,800
Accrued expenses	23,196	38,399
VAT	607	638
	<b>786,662</b>	<b>959,135</b>

### 11. OPERATING LEASE

	2020	2019
	£	£
Minimum lease payments under non-cancellable operating leases fall due as follows:		
Within one year	-	-

The lease rental under cancellable operating lease for office premises charged to profit and loss account during the year aggregates to £ Nil (2019 : £4,000)

### 12. Related party transactions

*Identity of related parties with which the company has transacted*

During the year ended June 2020, the company had transactions with Accelya World, S.L.U. (part of the Canary Topco Group) in respect of recoverable cost of personnel expenses. Transactions with other entities in the Canary Topco Group (who owns 75% of Accelya India) were in respect of collection management services, Verdi expense and common amenities expense.

	Sales		Administrative expenses	
	2020	2019	2020	2019
	£	£	£	£
Associates	-	58,624	1,374,534	1,633,263
	-	58,624	1,374,534	1,633,263

**NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30TH JUNE 2020**

	Receivables outstanding		Creditors outstanding	
	2020	2019	2020	2019
	£	£	£	£
Associates	-	4,818	357,794	532,237
	-	4,818	357,794	532,237

**13. CALLED UP SHARE CAPITAL**

Allotted, issued and fully paid:

Number	Class	Nominal Value	2020	2019
			£	£
111,000	Ordinary	0.01	<u>1,110</u>	<u>1,110</u>

**14. RESERVES**

	Retained earnings	Share premium	Total
	£	£	£
At 1st July 2019	477,894	249,890	727,784
Profit for the year	437,513	-	437,513
Dividend paid during the year	(477,300)	-	(477,300)
At 30th June 2020	<u>438,107</u>	<u>249,890</u>	<u>689,107</u>

**15. ULTIMATE PARENT COMPANY AND PARENT COMPANY OF LARGER GROUP**

The Company is a subsidiary undertaking of Aurora UK Topco Limited which is the ultimate parent company incorporated in Jersey. The ultimate controlling party is Vista Equity Partners Perennial, L.P. The largest group in which the results of the Company are consolidated is that headed by Aurora UK Topco Limited, 22 Grenville Street, St Helier, Jersey JE4 8PX, Channel Islands. The smallest group in which they are consolidated is that headed by Accelya Solutions India Limited, Accelya Enclave, 685/2B & 2C, 1st Floor, Sharada Arcade, Satara Road, Pune 411037, India. The consolidated financial statements of these groups are available to the public and may be obtained from Aurora UK Topco Limited, 22 Grenville Street, St Helier, Jersey JE4 8PX, Channel Islands and Accelya Solutions India Limited, Accelya Enclave, 685/2B & 2C, 1st Floor, Sharada Arcade, Satara Road, Pune 411037, India.