

Accelya  
**eTAMIS**  
*information service for travel agents*





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Accelya

**information  
service for  
travel agents**

*With the increasing complexity of airline deals, managing airline incentive agreements is a heavy burden for large travel agents.*

*Travel agents networks that have access to appropriate information will better negotiate their agreements with airlines, will monitor their sales teams' behaviour and react faster to achieve airlines' target schemes.*

*Through eTAMIS, Accelya offers a comprehensive airline sales' analysis solution for travel agent networks.*



# Reliable information to support your negotiations with airlines

## Presentation

Do you easily agree on sales results when negotiating with airlines?

Do you efficiently follow up the evolution of your airline deals?

Do you monitor accurately the performance of your sales network?

Do you accurately take into account security and fuel surcharge taxes?

eTAMIS is Accelya's solution that helps you, travel agent network, to successfully negotiate with airlines, monitor your efficiency and your goals' achievement.

## Key advantages

### ► SUPPORT YOUR NEGOTIATIONS WITH AIRLINES

#### Tickets valued at coupon level

You will benefit from reliable and proven figures down to coupon level that will allow you to share results with airlines.

#### 2 years of historical data

Access to detailed historical information allows you to monitor precisely and efficiently the evolution of your deals.

### ► MONITOR THE PERFORMANCE OF YOUR SALES' NETWORK

#### Benefit in-depth analysis of your corporate sales

Corporate, business and leisure and deals are analyzed per country, region or IATA Location Code.

#### Track efficiently the evolution of your airline agreements and ensure target achievement

#### Ensure consistency and quality of your network issuances

#### Spot and address training requirements

#### Streamline all your countries information into one single service

You can consolidate the results of different countries into reports in the currency of your choice.

### ► BENEFIT FROM A POWERFUL INFORMATION ENGINE

#### Comprehensive selection criteria

Information can be accessed by airline (marketing or operating carrier), origin, destination, cabin class, flight date, flight number, tour code and many more criteria.

#### Flexible grouping options

eTAMIS allows you to create and maintain your own groups (agents, regions, origins, destinations, classes, high/low contribution...)

#### Excel, CSV and PDF export functionalities



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